|  |  |  |
| --- | --- | --- |
| **REVERSE AUDIT WORKSHEET -Personal to Practice** | | |
| **EXPLANATION** | **FORMULA** | **EXAMPLE** |

|  |  |  |  |
| --- | --- | --- | --- |
| **Step 1:** | **Drs Required NET home pay required with added amts for savings, debt obliteration and tithing**  **H= net home pay required** | **From Personal spending sheet (compared to Drs actual net pay)** | **H= $** |
|  |  |  |  |
| **Step 2:** | Calculating Gross Pay with taxes factored in  **K= tax allocation** | **H divided by 2= K** | **K= $** |
|  | **L= Total gross pay check required from business** | **H+ K= L** | **L= $** |

|  |  |  |  |
| --- | --- | --- | --- |
| **Step 3:** | **Total Gross pay check required X 2 = REQUIRED Monthly Business Collections (M)** | **Lx2= M**  Estimating your overhead monthly% to be 50%  (Multiply required gross pay by 2 if your OH is 50%) | **M= $** |
| **Step 4:** | **Required number of office visits per month** | **M** ÷ **DVA = N**  DVA is your dollar visit average  DVA collections= $\_\_\_\_\_\_\_\_ | **= required number of OVs/month (O)** |
| **Step 5:** | **Calculating required new patients per month** | **O** ÷ **PVA = P**  PVA is your patient visit average  PVA= \_\_\_\_\_\_\_\_\_\_\_\_\_ | **= required number of NPs/month (P)** |

|  |  |  |  |
| --- | --- | --- | --- |
| **Step 6:** | **Write your comparative result of your existing monthly new patients to your required monthly new patients** | Existing monthly new patients versus Required monthly new patients | **Existing=**  **Required=** |